

## Tier 1

| Vehicle Model                      | BASIC PRICE £ | FLEET DISCOUNT % | FLEET DISCOUNT £ | NETT PRICE £ | DELIVERY EXC VAT £ | NET TRADE (INC DEL) £ | NET TRADE + MET PAINT £ | NET TRADE + TWO-TONE PAINT £ | FRF £ | VED £ | TOTAL INVOICE PRICE £ (BASE) | TOTAL INVOICE PRICE £ (METALLIC) | TOTAL INVOICE PRICE £ (TWO-TONE) |
|------------------------------------|---------------|------------------|------------------|--------------|--------------------|-----------------------|-------------------------|------------------------------|-------|-------|------------------------------|----------------------------------|----------------------------------|
| Ignis 1.2 Hybrid SZ3 M/C           | 11,521.29     | 14.00%           | 1,612.98         | 9,908.31     | 377.88             | 10,286.19             | 10,619.44               | 10,752.03                    | 55    | 165   | 12,563.43                    | 12,963.33                        | 13,122.44                        |
| Ignis 1.2 Hybrid SZ-T M/C          | 12,771.29     | 14.00%           | 1,787.98         | 10,983.31    | 377.88             | 11,361.19             | 11,694.44               | 11,827.03                    | 55    | 165   | 13,853.43                    | 14,253.33                        | 14,412.44                        |
| Ignis 1.2 Hybrid SZ-T CVT M/C      | 13,604.63     | 14.00%           | 1,904.65         | 11,699.98    | 377.88             | 12,077.86             | 12,411.11               | 12,543.69                    | 55    | 165   | 14,713.43                    | 15,113.33                        | 15,272.43                        |
| Ignis 1.2 Hybrid SZ5 M/C           | 13,604.63     | 14.00%           | 1,904.65         | 11,699.98    | 377.88             | 12,077.86             | 12,411.11               | 12,543.69                    | 55    | 165   | 14,713.43                    | 15,113.33                        | 15,272.43                        |
| Ignis 1.2 Hybrid SZ5 CVT M/C       | 14,437.96     | 14.00%           | 2,021.31         | 12,416.65    | 377.88             | 12,794.53             | 13,127.78               | 13,260.37                    | 55    | 165   | 15,573.44                    | 15,973.34                        | 16,132.44                        |
| Ignis 1.2 Hybrid SZ5 ALLGRIP M/C   | 14,437.96     | 14.00%           | 2,021.31         | 12,416.65    | 377.88             | 12,794.53             | 13,127.78               | 13,260.37                    | 55    | 165   | 15,573.44                    | 15,973.34                        | 16,132.44                        |
| Swift 1.2 Hybrid SZ-L              | 11,937.96     | 18.00%           | 2,148.83         | 9,789.13     | 377.88             | 10,167.01             | 10,498.43               | 10,611.18                    | 55    | 165   | 12,420.41                    | 12,818.12                        | 12,953.42                        |
| Swift 1.2 Hybrid SZ-T              | 13,187.96     | 18.00%           | 2,373.83         | 10,814.13    | 377.88             | 11,192.01             | 11,523.43               | 11,636.18                    | 55    | 165   | 13,650.41                    | 14,048.12                        | 14,183.42                        |
| Swift 1.2 Hybrid SZ-T CVT          | 14,021.29     | 18.00%           | 2,523.83         | 11,497.46    | 377.88             | 11,875.34             | 12,206.76               | 12,319.51                    | 55    | 165   | 14,470.41                    | 14,868.12                        | 15,003.42                        |
| Swift 1.2 Hybrid SZ5               | 14,437.96     | 18.00%           | 2,598.83         | 11,839.13    | 377.88             | 12,217.01             | 12,548.43               | 12,661.18                    | 55    | 165   | 14,880.41                    | 15,278.12                        | 15,413.42                        |
| Swift 1.2 Hybrid SZ5 CVT           | 15,271.29     | 18.00%           | 2,748.83         | 12,522.46    | 377.88             | 12,900.34             | 13,231.76               | 13,344.51                    | 55    | 165   | 15,700.41                    | 16,098.12                        | 16,233.42                        |
| Swift 1.2 Hybrid SZ5 ALLGRIP       | 15,271.29     | 18.00%           | 2,748.83         | 12,522.46    | 377.88             | 12,900.34             | 13,231.76               | 13,344.51                    | 55    | 165   | 15,700.41                    | 16,098.12                        | 16,233.42                        |
| Swift 1.4 Hybrid Sport MT          | 17,830.46     | 18.00%           | 3,209.48         | 14,620.98    | 377.88             | 14,998.86             | 14,998.86               | 15,111.61                    | 55    | 165   | 18,218.63                    | 18,218.63                        | 18,353.93                        |
| Vitara 1.4 Hybrid SZ-4             | 17,962.61     | 19.00%           | 3,412.90         | 14,549.71    | 394.89             | 14,944.60             | 15,282.10               | 15,484.60                    | 55    | 165   | 18,153.52                    | 18,558.52                        | 18,801.52                        |
| Vitara 1.4 Hybrid SZ-T             | 18,795.94     | 19.00%           | 3,571.23         | 15,224.71    | 394.89             | 15,619.60             | 15,957.10               | 16,159.60                    | 55    | 165   | 18,963.52                    | 19,368.52                        | 19,611.52                        |
| Vitara 1.4 Hybrid SZ5              | 20,462.61     | 19.00%           | 3,887.90         | 16,574.71    | 394.89             | 16,969.60             | 17,307.10               | 17,509.60                    | 55    | 165   | 20,583.52                    | 20,988.52                        | 21,231.52                        |
| Vitara 1.4 Hybrid SZ-T ALLGRIP     | 20,262.61     | 19.00%           | 3,849.90         | 16,412.71    | 394.89             | 16,807.60             | 17,145.10               | 17,347.60                    | 55    | 205   | 20,429.12                    | 20,834.12                        | 21,077.12                        |
| Vitara 1.4 Hybrid SZ5 ALLGRIP      | 21,929.27     | 19.00%           | 4,166.56         | 17,762.71    | 394.89             | 18,157.60             | 18,495.11               | 18,697.61                    | 55    | 205   | 22,049.12                    | 22,454.13                        | 22,697.13                        |
| SX4 S-Cross 1.4 Hybrid SZ4         | 17,129.27     | 22.00%           | 3,768.44         | 13,360.83    | 394.89             | 13,755.72             | 14,080.73               |                              | 55    | 165   | 16,726.87                    | 17,116.87                        |                                  |
| SX4 S-Cross 1.4 Hybrid SZ-T        | 19,629.27     | 22.00%           | 4,318.44         | 15,310.83    | 394.89             | 15,705.72             | 16,030.73               |                              | 55    | 165   | 19,066.87                    | 19,456.87                        |                                  |
| SX4 S-Cross 1.4 Hybrid SZ5         | 21,295.94     | 22.00%           | 4,685.11         | 16,610.83    | 394.89             | 17,005.72             | 17,330.72               |                              | 55    | 165   | 20,626.86                    | 21,016.87                        |                                  |
| SX4 S-Cross 1.4 Hybrid SZ5 ALLGRIP | 22,762.61     | 22.00%           | 5,007.77         | 17,754.84    | 394.89             | 18,149.73             | 18,474.73               |                              | 55    | 205   | 22,039.67                    | 22,429.67                        |                                  |
| Across 2.4 PHEV E-Four E-CVT       | 37,558.44     | 7.00%            | 2,629.09         | 34,929.35    | 394.89             | 35,324.24             | 35,324.24               |                              | 55    | 0     | 42,444.09                    | 42,444.09                        |                                  |
| Swace 1.8 Hybrid SZ-T CVT          | 22,370.94     | 16.00%           | 3,579.35         | 18,791.59    | 394.89             | 19,186.48             | 19,606.48               | 19,816.48                    | 55    | 125   | 23,203.78                    | 23,707.78                        | 23,959.78                        |
| Swace 1.8 Hybrid SZ5 CVT           | 23,870.94     | 16.00%           | 3,819.35         | 20,051.59    | 394.89             | 20,446.48             | 20,866.48               | 21,076.48                    | 55    | 125   | 24,715.78                    | 25,219.78                        | 25,471.78                        |